

CHRISTOPHER PEACOCK

Residential Cabinetry Designer/Sales
Nashville, TN

Job Description: We are looking for an experienced, dynamic and highly motivated Cabinetry Designer to join the design team and generate sales in our new Nashville Showroom location. In this role, you are responsible for working directly with our clients, overseeing and realizing the full potential of every project and driving sales. You will seek out and develop new client relationships, directly contributing to the growth of our new location. As you operate at the forefront of our business, you are brand ambassadors, ensuring a consistent and elevated experience at the pinnacle of luxury cabinetry design.

Essential Duties and Responsibilities:

- Generate sales using your cabinetry design experience, based on walk-in showroom enquiries and referrals, and ensuring the capture of the full project potential, including all rooms available to bid
- Direct meetings and contacts with potential clients, including coverage of showroom for walk-in enquiries
- Maintain displays in showroom for client presentation
- Schedule design meetings with new and established clients
- Perform design work and lay out design plans to put into AutoCAD
- Exercise independent judgment in day to day operation of showroom
- Follow through once the job is sold and remain the central point person until job is complete
- Work closely with internal technical design and project management teams, as well as subcontractors, to ensure a smooth client experience
- Represent the company at various functions such as showroom events, trade shows, and kitchen tours

Job Requirements:

- Excellent interpersonal and communication and presentation skills
- Five or more years of kitchen/bath sales and design experience with a proven track record of driving cabinet sales and working with high end clientele
- Certified kitchen designer preferred but not required
- Knowledge of cabinetry construction and interior design space planning
- A good knowledge of residential construction and architectural planning
- Ability to read architectural plans
- Strong attention to detail
- Ability to prepare and follow through on necessary paperwork related to the design and sale
- Ability to be proactive and problem solve
- Creative and confident with a friendly demeanor
- Must represent the brand and the company with professionalism and integrity at all times
- Present in a professional and expert manner with high level of service
- Proficient in Microsoft Office Suite

We offer health benefits, paid time off, a dynamic work environment, and more.

All qualified applicants will receive consideration for employment without regard of race, color, religion, gender, gender identity, sexual orientation, national origin, disability or veteran status.

CORPORATE HEADQUARTERS

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